



**451 North Cannon Avenue
Lansdale, Pennsylvania 19446**

**Phone: 800-523-6512
Fax: 215-412-8131**

August 5, 2004

To Our Valued Customers:

Over the past several months, raw material and metal prices have continued to climb at record rates. Tyco Fire Products has made every effort to reduce its operating costs, and to use its purchasing power to maintain our costs of production. Despite our efforts, our vendor and manufacturing costs have continued to increase, as have our costs for insurance, health care, wages, and other benefits.

As a result, Tyco Fire Products will increase its prices by an average 8% across its product lines. The increase will not be applicable to our BlazeMaster® CPVC and Grinnell Grooved product offerings, but all other products (under the Central, Gem, and Star brands) in our Price Book will be subject to the increase.

The increase will be effective for orders placed on and after Monday, October 4, 2004. Orders placed prior to October 4, for immediate delivery will be processed at the existing price schedules.

Tyco Fire Products will continue its efforts to control costs and to furnish the industry's best product line at the most competitive prices possible to you, our customers. We thank you for your continued support, and we look forward to being of service to you.

Sincerely,

Thomas N. Prymak

Thomas N. Prymak
Vice President of Marketing